



To Whom it May Concern;

November, 2005

This letter is written as a business referral, referencing our experiences with Mr. Kerry Gullins of IOS Consulting Group.

We have worked with Kerry since late in the year of 1999. He was originally consulted to help us with severe issues resulting from an improper setup of our Accpac accounting system. We spent many, many weeks and countless hours online in an effort to "undo" and "redo" nearly every aspect of Accpac. He insisted on setting up foolproof procedures and highly recommended this be our daily religion for accounting practices.

Once the procedures were all documented, in place and implemented, our accounting software has since run nearly flawlessly, resulting in literally years between service calls.

Kerry is extremely knowledgeable of every aspect relating to our accounting program and is articulate in training and explaining the importance of each procedure. Kerry Gullins is a solid businessperson; is very thorough and treats you fairly. He has earned our highest level of respect. If asked, we would recommend him highly and will continue to use his services whenever needed.

A handwritten signature in black ink that reads 'Scott A. Knight'.

Scott A. Knight
President

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